# SUTTER ROCK



Q2 2019 Earnings Call August 7, 2019

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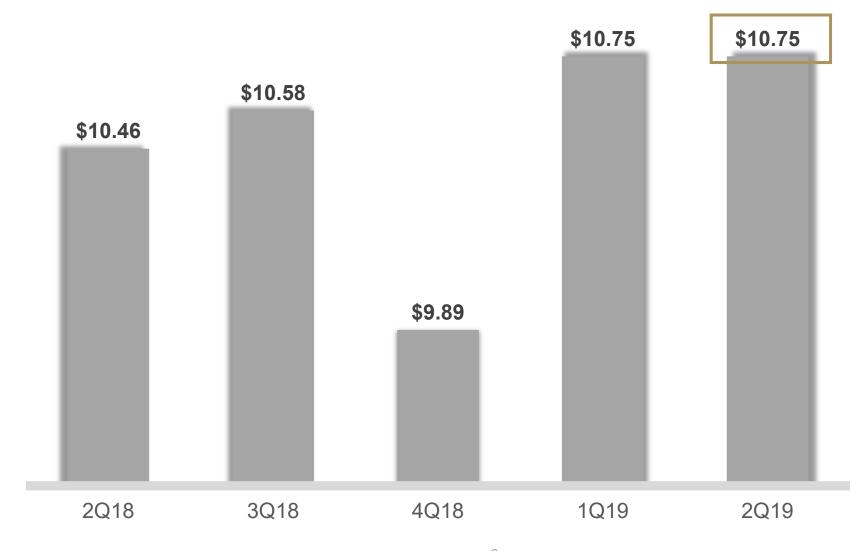
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## 2<sup>nd</sup> Quarter 2019 NAV

Preliminary NAV of \$10.75





## Q2 Investment Portfolio Activity - Exits

Net Realized Gain in Q2 of \$13.6 million

#### **Spotify**

- During Q2, Sutter Rock sold its remaining 150,360 Spotify shares
- Sutter Rock realized a total gain of \$22.5 million on the sale of its entire position in Spotify, with an original cost basis of \$10.0 million

Portfolio Company	Investment	Transaction Date	Shares Sold	Price per Share <sup>(1)</sup>	Proceeds <sup>(2)</sup>	Realized Gain
Spotify Technology S.A.	Common Shares	Q1 2019	85,000	\$139.66	\$11,871,346	\$8,259,563
Spotify Technology S.A.	Common Shares	Q2 2019	150,360	\$137.51	\$20,676,287	\$14,285,987
Total			235,360	\$138.29	\$32,547,633	\$22,545,550

#### Dropbox

- During Q2, Sutter Rock sold approximately 50% of its position in Dropbox; Sutter Rock still holds 437,530 Dropbox shares
- Since June 30<sup>th</sup>, we sold an additional 6% of our remaining position in Dropbox; 382,530 Dropbox shares remain to date

Portfolio Company	Investment	Transaction Date	Shares Sold	Price per Share <sup>(1)</sup>	Proceeds <sup>(2)</sup>	Realized Gain
Dropbox, Inc.	Common Shares	Q2 2019	437,460	\$24.06	\$10,524,414	\$4,333,675
Dropbox, Inc.	Common Shares	Q3 2019	55,000	\$26.08	\$1,434,620	\$496,967
Total			492,460	\$24.28	\$11,955,069	\$4,822,996

#### Knewton

• During Q2, Knewton executed a sale to Wiley. Noteholders will be paid \$2.0 million, with an additional \$1.0 million held in escrow expected to be received in mid-2020

Portfolio Company	Investment	Transaction Date	Shares Sold	Price per Share	Proceeds	Realized Loss
Knewton, Inc.	Series E Shares	Q2 2019	375,985	\$-	\$-	(\$4,999,999)
Knewton, Inc.	Convertible Note	Q2 2019	1	\$51,511	\$51,511	(\$83,702)
Total			-	\$51,511	\$51,511	(\$5,083,701)

- (1) Weighted average price per share, net of fees
- (2) Proceeds net of fees



Second Quarter 2019

## Investment Activity (Committed): GreenAcreage

Subsequent to Quarter End

#### Description

 Newly formed real estate investment trust which holds industrial and retail cannabis-related facilities currently operated by Acreage Holdings

### Opportunity

- Cannabis operators have a significant need for capital
- Sutter Rock is entering at discount to where Innovative Industrial Properties Inc. (IIPR) is trading based on a multiple of funds from operations



### Management

 Led by Gordon DuGan, who most recently served as CEO of Gramercy Property Trust, which he sold to Blackstone in 2018 for \$7.6B

#### Tenant

 Primary tenant is Acreage, one of the largest vertically integrated, multi-state operators of cannabis in the United States



## Investment Activity (Committed): Aspiration

Subsequent to Quarter End

#### Description

 Aspiration is a mobile banking platform that offers socially responsible banking and investing products and services



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#### Management

President of *Democracy: A Journal of Ideas*, a former business consultant to Fortune 100 companies, prosecutor, Navy reserve officer, and a White House aide

#### Opportunity

- Demonstrated success in appealing to a market that has typically been under-banked
- More than half of Aspiration's customers are under 35, and only 6% of its customers live in the New York City, Los Angeles, and San Francisco Bay area

#### Select Investors











## Top 5 Positions = 60% of Total Investment Portfolio FMV

Based on Total Investment Portfolio Value of \$183.4 million

Sutter Rock's Top 5 positions account for approximately
 60% of the total investment portfolio at fair value,
 excluding treasuries, as of 06/30/19

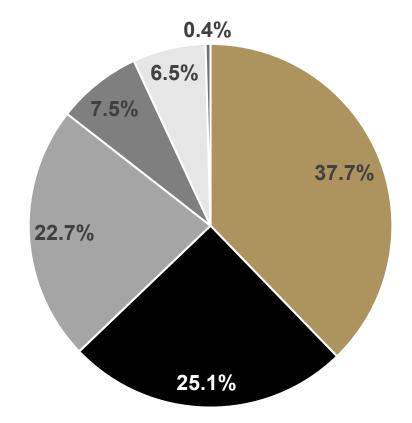
 The Top 5 positions accounted for nearly 88% of Sutter Rock's market capitalization as of 06/30/19

		Fair Value (\$ in millions)	% of Total Portfolio
1	<b>Q</b> Palantir	\$30.7	16.7%
2	coursera	\$30.6	16.7%
3	lyA	\$19.0	10.4%
4	Course Hero	\$18.8	10.2%
5	★ Nextdoor	\$11.0	6.0%
		\$110.1	60.0%
Mar	ket Capitalization (6/30/2019)	\$125.7	87.6%



## **Key Investment Themes**

Based on Total Investment Portfolio Value of \$183.4 million



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Legend	Industry Theme	Fair Value	% of Portfolio
	Education Technology	\$69.2	37.7%
	Marketplaces	\$46.0	25.1%
	Big Data & Cloud	\$41.6	22.7%
	Financial Technology	\$13.8	7.5%
	Social & Mobile	\$11.9	6.5%
	Sustainability	\$0.8	0.4%
	Total <sup>(1)</sup>	\$183.4	100.0%

<sup>(1)</sup> Total may not sum due to rounding.



(1)

## Financial Highlights

For the Quarter Ended June 30, 2019

(\$ in millions)

	Dollars	Per Share
Net Assets at Beginning of Period	\$212.5	\$10.75
Net Investment Loss	(\$2.8)	(\$0.14)
Net Realized Gain on Investments	\$13.6	\$0.69
Net Change in Unrealized Depreciation of Investments	(\$12.4)	(\$0.63)
Benefit from Taxes on Unrealized Depreciation of Investments	\$1.0	\$0.05
Repurchase of Common Stock <sup>(1)</sup>	(\$0.7)	\$0.03
Net Assets at June 30, 2019 <sup>(2)</sup>	\$211.1	\$10.75

<sup>(1)</sup> During the quarter ended June 30, 2019, the Company repurchased 115,801 shares of Sutter Rock Capital Corp. common stock for approximately \$0.7 million in cash. The use of cash in connection with the repurchases decreased net asset value as of period end; however, the reduction in shares outstanding as of period end resulted in no change in the net asset value per share.

<sup>(2)</sup> May not tie due to rounding



## Share Repurchase Program

Board of Directors Approves \$5.0 million for Share Repurchase Program; Bringing Share Repurchase Program Total to \$25.0 million

Purchases to Date	Shares Repurchased	Cash Used	Allocation Remaining
2017 Total Repurchases	934,658	\$4.9	\$5.1
2018 Total Repurchases	1,483,698	\$10.3	\$4.8

(\$ in millions)

 Q1 2019
 \$4.8

 Q2 2019
 115,801
 \$0.7
 \$4.1

 Total 2019 to Date
 115,801
 \$0.7
 \$9.1

 Total To Date
 2,534,157
 \$15.9
 \$9.1

Since commencement of the Share Repurchase Program in August 2017, Sutter Rock has repurchased approximately 11% of its then-outstanding shares.



(\$ in millions)

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