

## Third Quarter 2016



GSV Capital financial data as of 9/30/16; market data as of 11/7/16, unless otherwise noted



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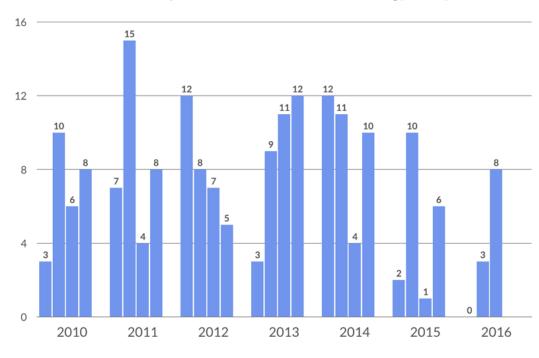
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# Recent IPO Activity

- 17 VC-backed technology company IPOs in the last 12 months (from third quarter end) compared to an average of 31 per year from 2011 to 2015
- 406 IPOs per year, 1990 to 2000; 111
   IPOs per year, 2001 to 2015
- Despite the IPO decline, VCs have invested in an average of 3,200 companies per year since 2001, including 3,709 companies in 2015 according to the National Venture Capital Association.
- We estimate that there are 2,000+ VCbacked private companies with a market value of \$100MM or greater.

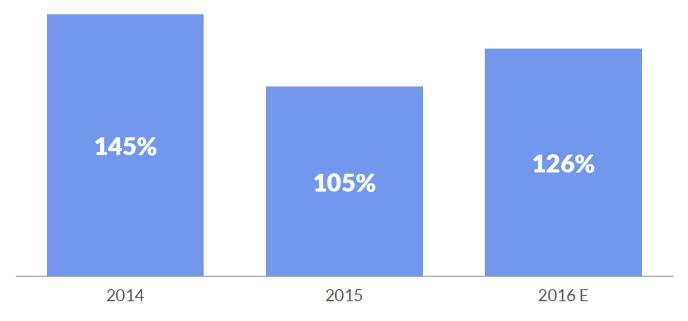
## **U.S. IPOs by Quarter**: VC-Backed Technology Companies



Source: Renaissance Capital. Includes IPOs with a market cap of at least \$50MM and excludes closed-end funds and SPACs.



# Average GSVC Portfolio Company Revenue Growth



\*Average GSV Capital portfolio company YoY revenue growth based on portfolio company reports and GSV Capital estimates



## MOST VALUABLE COMPANIES IN THE WORLD: 1991 vs. 2016

## **Digital Economy Taking Over the World**

Company (1991)	Year Founded	Company (2016)	Year Founded
1. Exxon	1870	1. Apple	1976
2. Philip Morris	1847	2. Alphabet (Google)	1998
3. Walmart	1950	3. Microsoft	1975
4. General Electric	1892	4. Amazon	1995
5. Merck	1891	5. Facebook	2004

Source: Yahoo Finance



# **Key Investment Themes**

as a Percentage of Total Portfolio at Fair Value





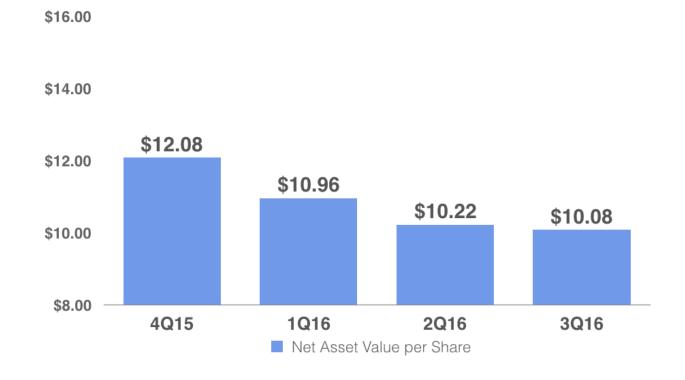
# Top 10 Positions = 55.3% of Total Portfolio

	Investment	Fair Value (\$MM)	% of Total Portfolio
1	<b>Q</b> Palantir	\$43.0	14.4%
2	Dropbox	\$17.1	5.7%
3	Spotify Spotify	\$16.2	5.4%
4	<b>Coursera</b>	\$14.4	4.8%
5	PayNearMe <sup>®</sup>	\$14.0	4.7%
6	software <b>Jame</b>	\$12.4	4.2%
7	GA GENERAL ASSEMBLY	\$12.4	4.1%
8	ZY	\$12.1	4.0%
9	<b>©</b> eclara <sup>®</sup>	\$12.0	4.0%
10	CUFIOUS.com	\$11.3	3.8%



# 3<sup>rd</sup> Quarter NAV

Net Assets of \$223.6 million, or \$10.08 per share, as of September 30, 2016



# 3<sup>rd</sup> Quarter Highlights

- Net Proceeds of \$18.7MM and Net Realized Gains of \$2.7MM
- Sold off private and public positions, including fully exiting our Twitter position

Company	Net Proceeds (\$MM)	Cost Basis (\$MM)	Realized Gains (\$MM)	IRR
Lyft, Inc.	\$4.1	\$1.7	\$2.4	42.9%
Twitter, Inc.	\$14.6	\$14.3	\$0.3	0.4%
Total	\$18.7	\$16.0	\$2.7	



# Ozy Media \$2.0MM Follow-on Investment

## Description

Ozy is a next-generation media business that delivers news and information about people, places, trends, ideas and opinions to 20 million readers a month. Led by Carlos Watson, former MSNBC contributor, Ozy has assembled a management team that is capable of ushering in the next generation of media.



### **Thesis**

Ozy is building the iconic media brand for the Change Generation by producing future-oriented content, and focusing on unconventional and undiscovered trends rather than stale news stories that are covered by other existing news outlets.

## Investors

axel springer **Emerson Collective** 

## Today

- GSVC Fair Value (9/30/16): \$12.1MM
- Hosted first Ozy Fusion Fest in NYC with 5,000+ attendees, in partnership with Univision
- Partnered with PBS to produce "The Contenders -16 for '16," a new TV show

# Lytro \$0.5MM Follow-on Investment

## Description

Lytro has developed one of the world's most powerful light-field imaging platforms. This revolutionary technology unlocks unprecedented opportunities in cinematography, mixed reality and industrial applications.



### **Thesis**

Light-field technology utilizes computational imaging to provide users unprecedented access and control in video development.

## Investors















## Today

- GSVC Fair Value (9/30/16): \$10.9MM
- Announced "Moon," the first ever live-action 6DoF VR experience in history, which was filmed with Lytro Immerge
- Lytro Cinema provides a revolutionary solution that offers creative freedom and flexibility both on set and post-production.

# Financial Highlights For the Quarter Ended September 30, 2016

	Dollars (\$MM)	Per Share
Net Assets as of June 30, 2016	\$226.8	\$10.22
Net Investment Loss	(\$4.2)	(\$0.19)
Net Realized Gains	\$2.7	\$0.12
Net Change in Unrealized Depreciation of Investments	(\$1.3)	(\$0.06)
Benefit from Taxes on Unrealized Depreciation of Investments	\$0.6	\$0.02
Distributions from Realized Gain	(\$0.9)	(\$0.04)
Net Assets as of September 30, 2016	\$223.6	\$10.08



